



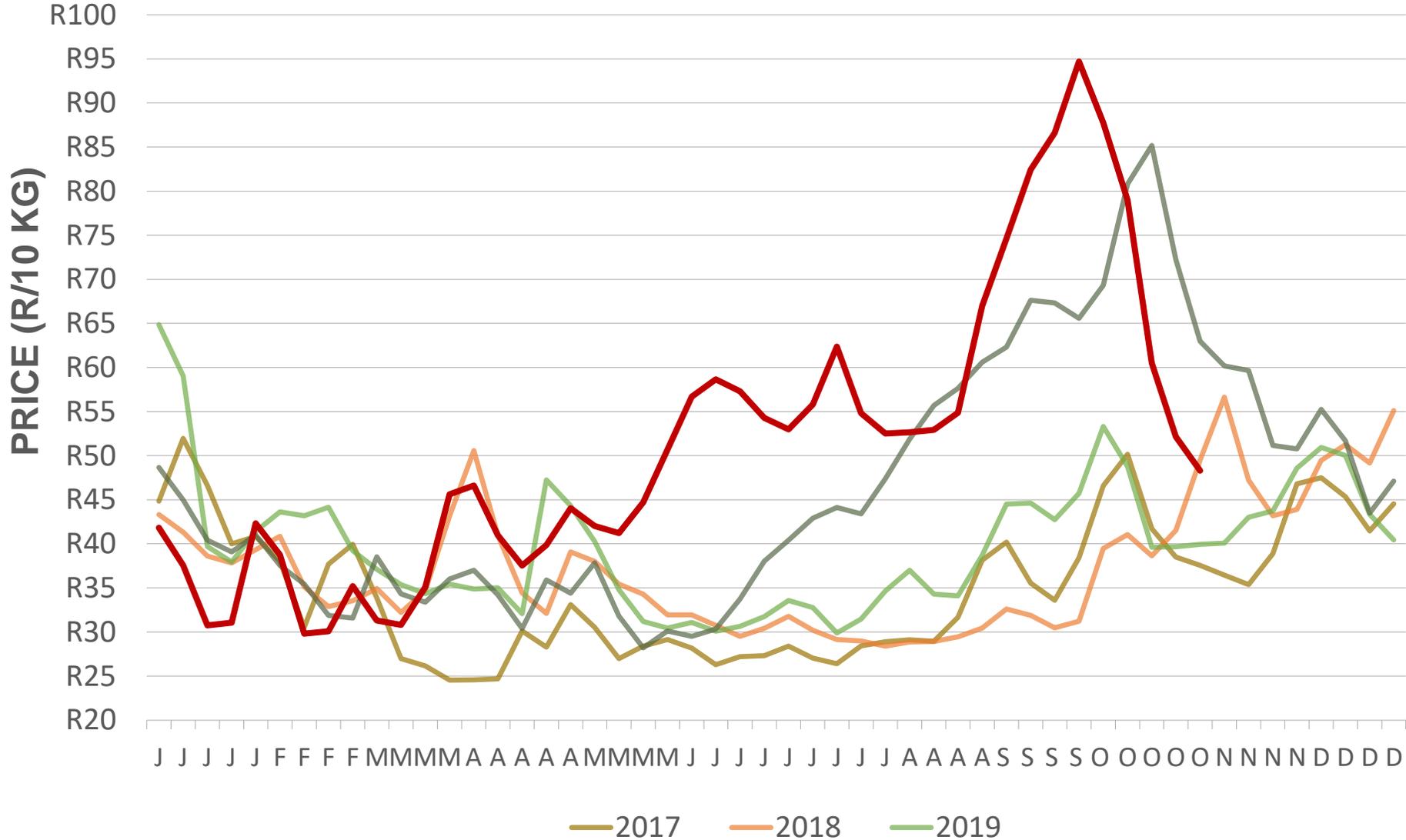
Potatoes
Aartappels SA

Market commentary

October 2021

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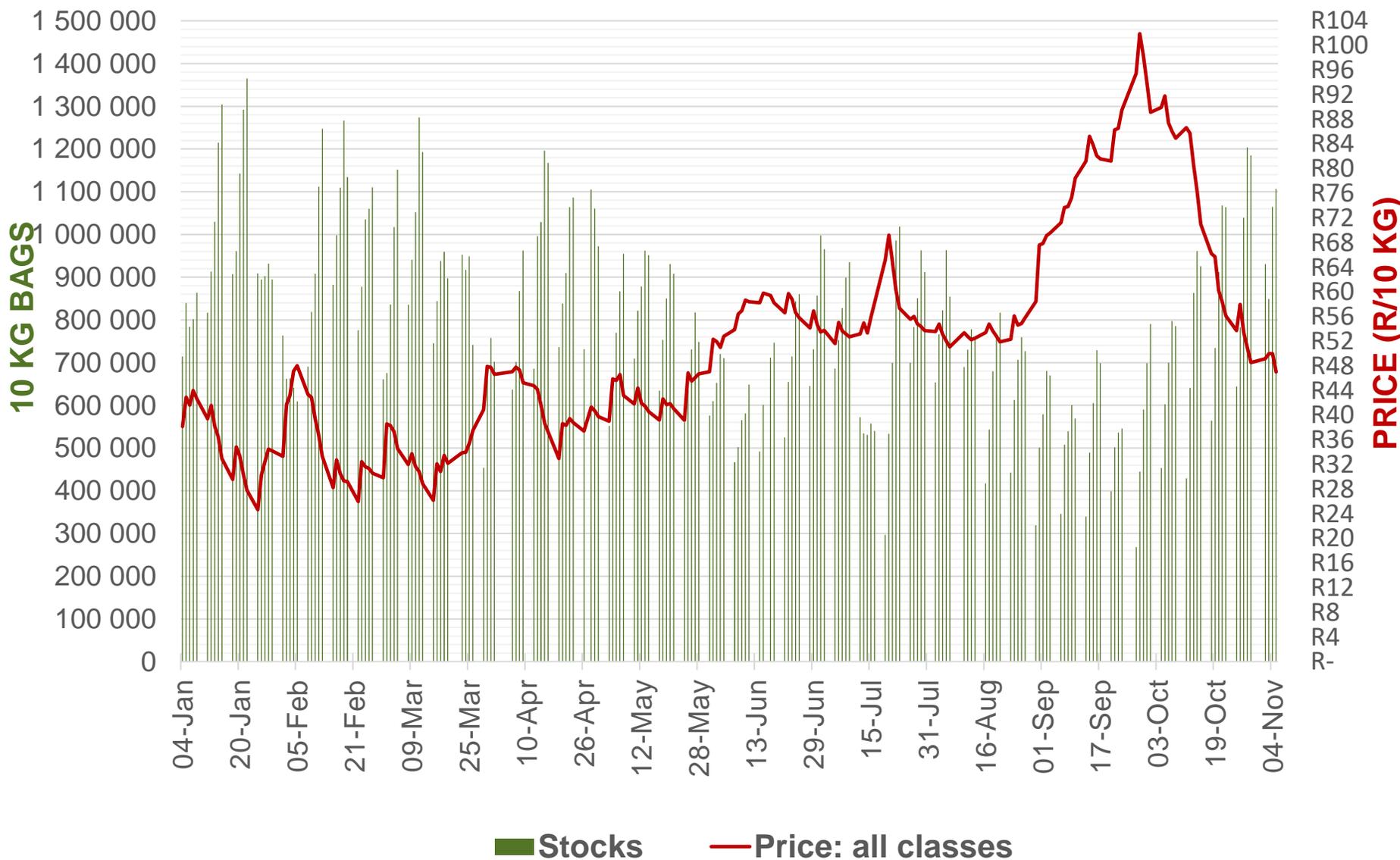
Average weekly price – all markets & all classes



The average weekly price ended on R48,30 per 10 kg bag on 05 November 2021.

The average weekly price has decreased by 7,40% (week on week) since daily stock level increased during October 2021.

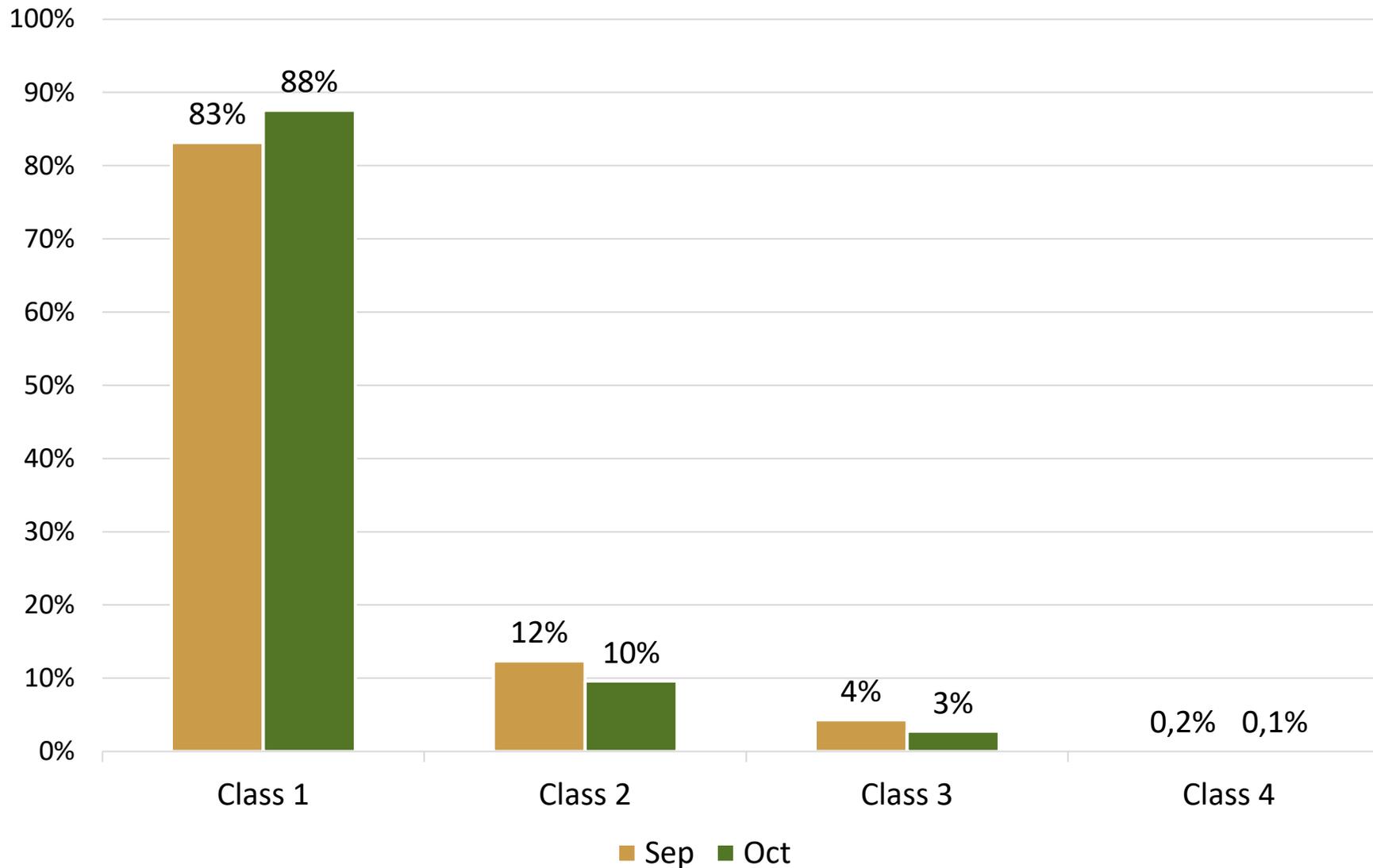
RSA daily Price versus Daily Available stocks since January 2021 (all classes & all sizes)



During October 2021, the average daily stock increased by approximate 52% against the average daily stock of September 2021.

October's price decreased with 19,51% from September to R66,65 per 10 kg bag.

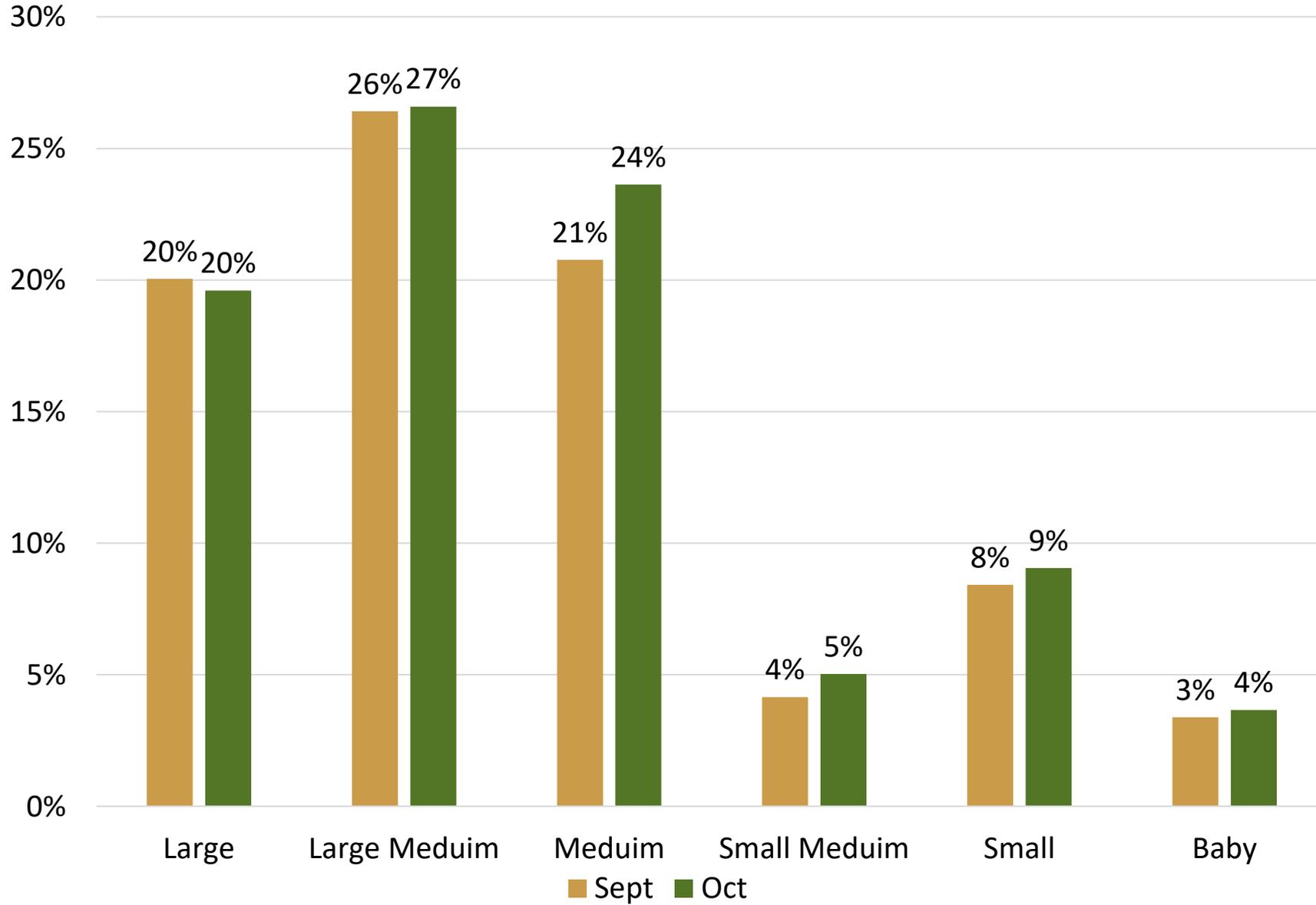
RSA Monthly class distribution October 2021 versus September 2021



Class 1 potatoes increased for the month of October 2021 with 5%. Class 2 and class 3 decreased with 2% and 1% respectively.

The increase of class 1 and decrease of class 2 and class 3 indicates an overall increase in quality distribution.

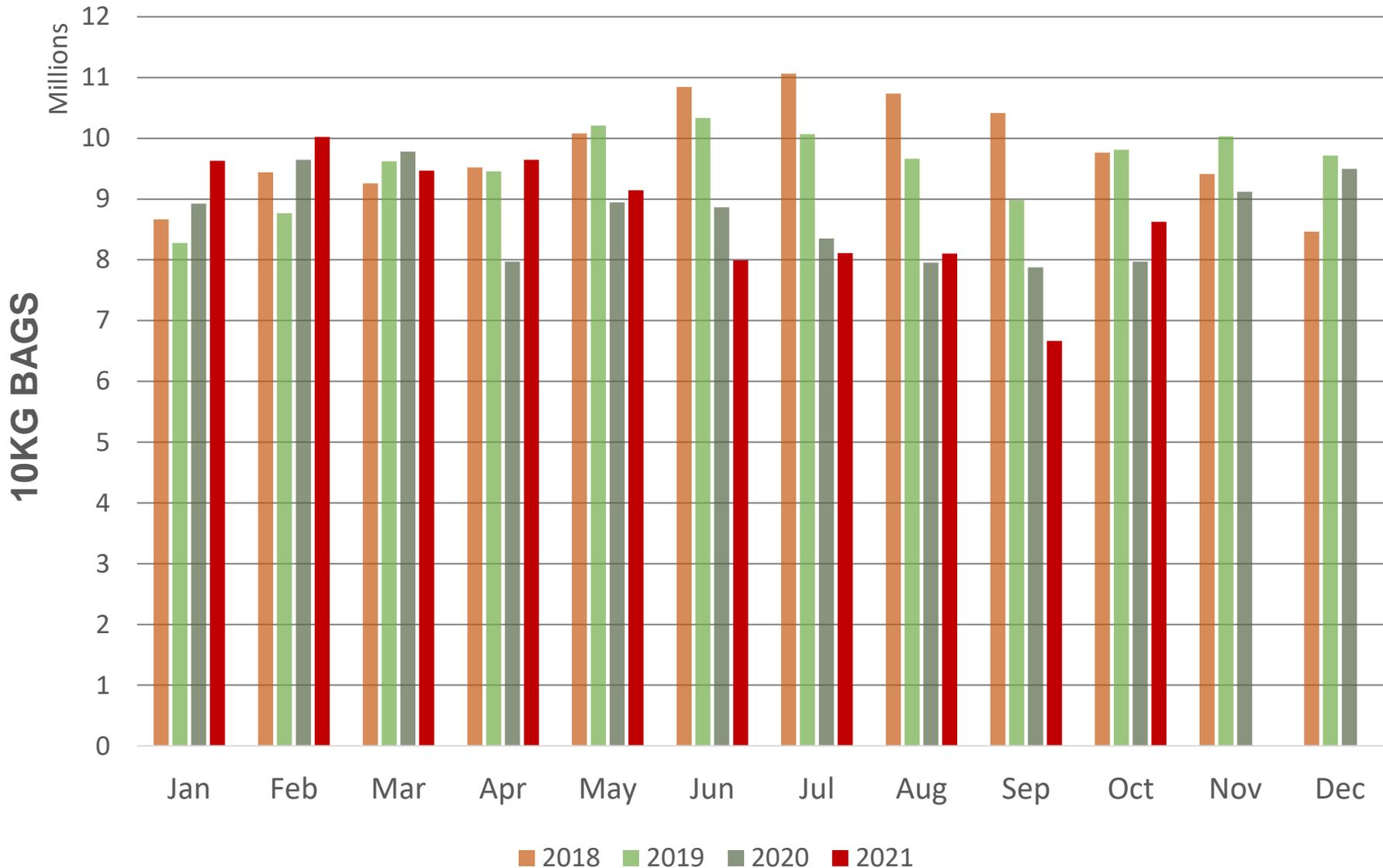
RSA Monthly size distribution – October 2021 versus September 2021



During October 2021 the percentage large sold on markets decreased with 0,45%.

The smaller sizes sales percentages increased. This may be a result of the frost and hail damaged Limpopo suffered.

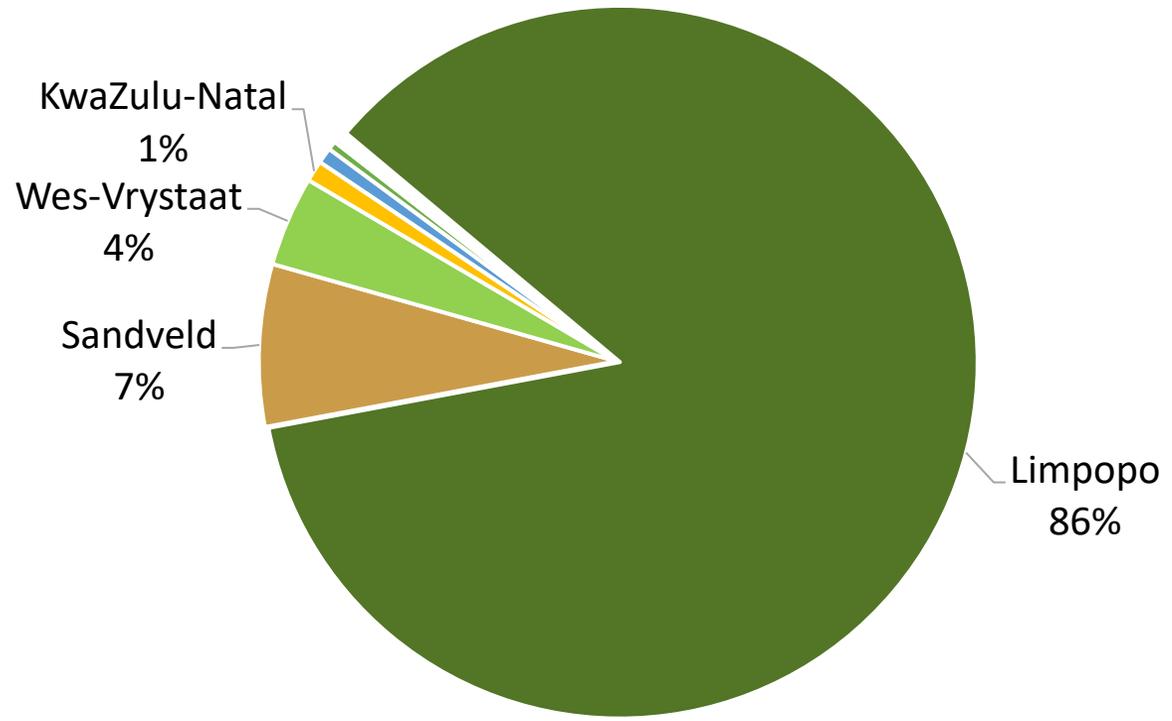
Monthly sales on markets for the last 4 years



In October 2021, the sales on the Fresh Produce Markets were approximately 8,6 million 10 kg bags. Which is 578 thousand bags less than the 5-year average for the month of October.

Currently the total amount of 10 kg bags sold on the Fresh produce markets by end of October 2021 is 88,9 million bags (10 kg). Which is 3 million bags less than the 5-year average.

October 2021 sales of 10 kg bags on fresh produce markets per region



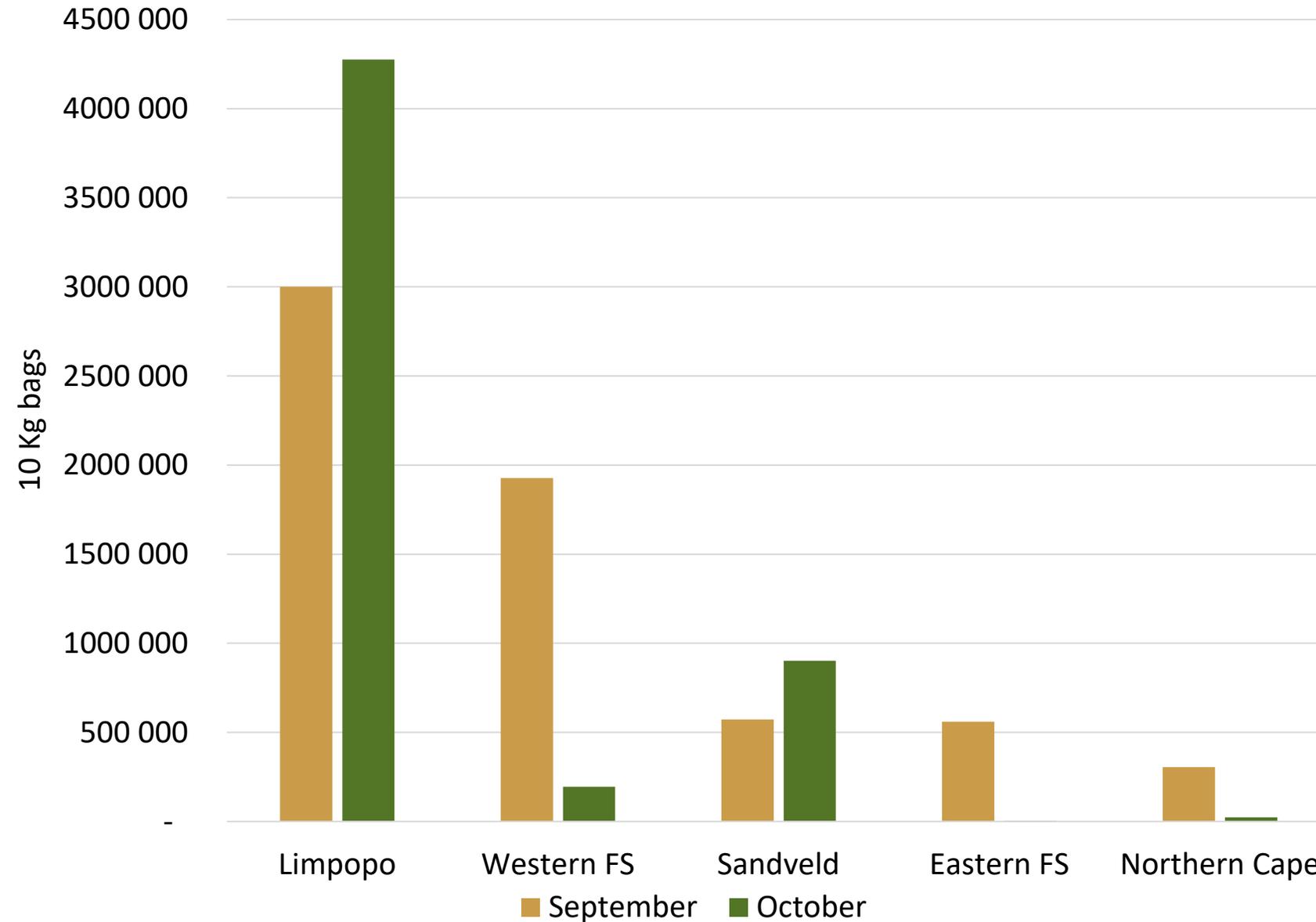
Limpopo dominated the Fresh produce markets during October, accounting for 86% of all sales on Fresh Produce Markets. Limpopo sold approximately 7,6 million 10 kg bags and Sandveld sold approximately 585 thousand 10 kg bags during October 2021.

Limpopo has sold by the end of October 1,16 million 10 kg bags more than their 5-year average on Fresh Produce Markets.

Western Free State on the other hand sold approximately 4,1 million 10 kg bags less on the Fresh Produce markets than their 5-year average. And Sandveld sold approximately 524 thousand 10kg bags less on the Fresh Produce markets than their 5 year average.

- Limpopo
- Sandveld
- Wes-Vrystaat
- KwaZulu-Natal
- Oos-Kaap
- Noord-Kaap
- Noordoos-Kaap
- Mpumalanga
- Oos-Vrystaat
- Gauteng
- Suidwes-Vrystaat
- Suid-Kaap
- Ceres

Deliveries from top 5 regions – September 2021 versus October 2021

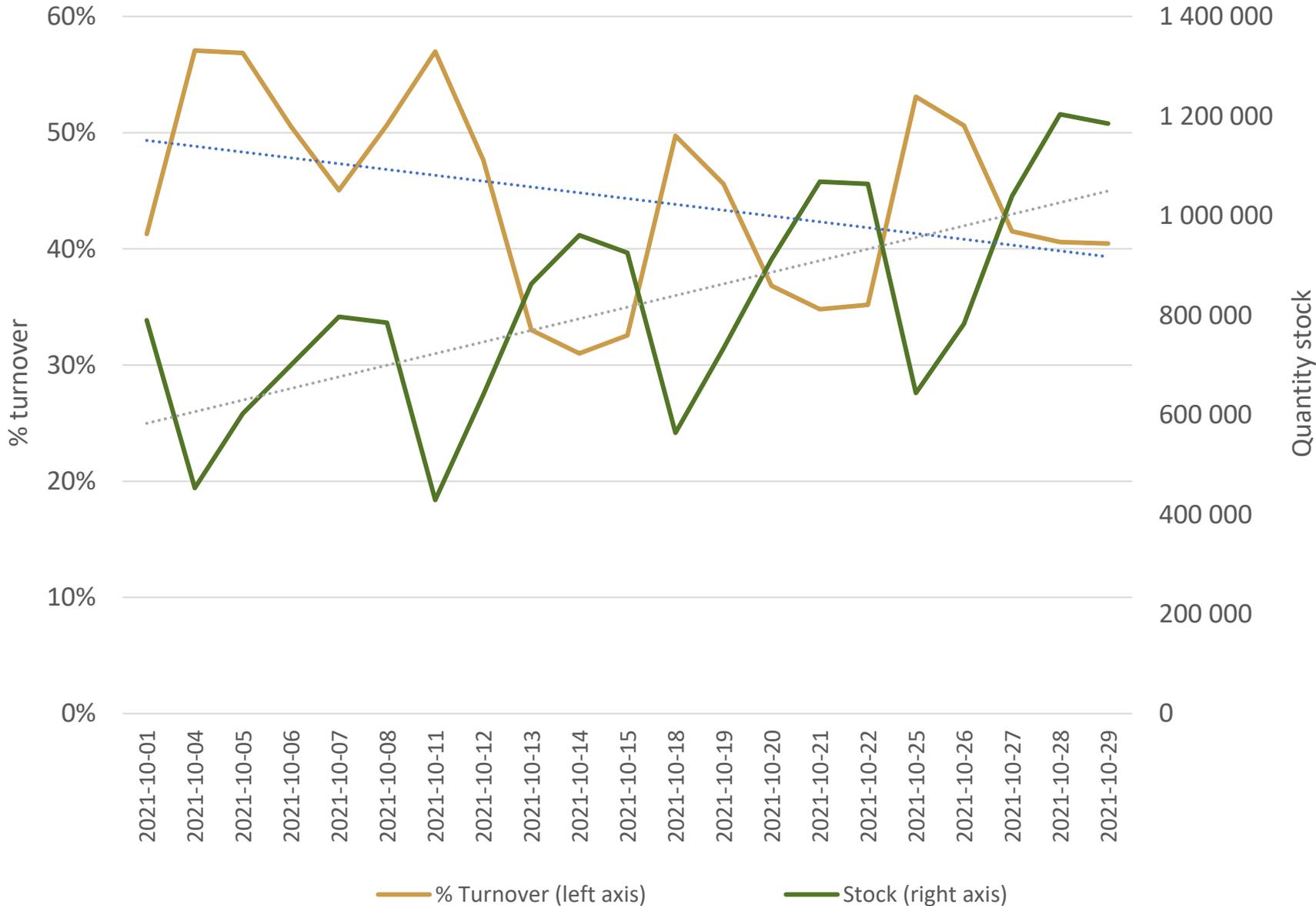


The total deliveries for the month of October 2021 for the Limpopo region increased by 43%.

For the month of October Sandveld's deliveries increased by 57%.

The deliveries for the regions Western Free State, Eastern Free State and Northern Cape all decreased.

SA fresh produce market (FPM's) turnover rate of September 2021



The turnover rate indicate what percentage of the daily stock was sold on that specific day.

The daily turnover rate of South Africa's FPM's had a downward trend for October 2021.

The monthly average turnover rate was 44,34% for the month of October 2021, which is 8,24% lower than October 2020.

During October 2021 the FPM's had on average a daily capacity to sell approximated 347 thousand 10 kg bags per day 57 thousand bags more than in September 2021.

Thank you for your time

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